COUNCIL CONTRACT SUMMARY

Pursuant to Section 202(c) of the Procurement Practices Reform Act of 2010, as amended; D.C. Official Code §2-352.02(c), the following contract summary is provided.

(1) The proposed contractor, contract amount, unit and method of compensation, contract term, type of contract and source selection method:

- **Prime Contractor:** FAST Enterprise LLC
- **Subcontractor:** Enlightened, Inc.
- **Contract Amount:** The proposed contract amount for the two-year base period is $9,800,000.00. The proposed amount for each option period is as follows:
  - Option Period 1 is $2,210,000;
  - Option Period 2 is $1,040,000;
  - Option Period 3 is $1,070,900;
  - Option Period 4 is $1,102,727; and
  - Option Period 5 is $1,135,508.

  The contract amount for one or more of the option periods differs from the contract amount for the base period because the base period covers the higher cost of implementation of the system. The option years cover ongoing maintenance support and hosting only.
- **Unit and method of compensation:** United States Dollars (USD) in accordance with Section B, Pricing, of the contract.
- **Contract Term:** The contract has a base period of two (2) years with five (5), one (1) year options.
- **Contract Type:** Firm Fixed Price
- **Source Selection Method**: Competitive Sealed Proposals

(2) The goods or services to be provided, the methods of delivering goods or services, and any significant program changes reflected in the proposed contract:

The purpose of this contract action is to allow FAST Enterprise LLC to provide a Modernized Real Property Tax System (MRPTS) for the District. FAST Enterprise LLC shall implement an integrated set of commercial off-the-shelf (COTS) products to support its real property tax functionality.

The deliverables are approved by the COTR in accordance with Sections B and C of the contract.

(3) The selection process, including the number of offerors, the evaluation criteria, and the evaluation results, including price, technical or quality, and past-performance components:

This was a competitively bid procurement. There were three (3) proposals submitted in response to the solicitation. All three companies were determined to be technically capable. The Technical Proposal was worth 85 points; and the Pricing Proposal was worth 15 points for a total of 100 points. The proposals were evaluated based on approach and plan, experience, qualifications of personnel, companies' profile and stability, financial capability, response to functional requirements, technology, and other requirements, and price. FAST Enterprises LLC received the highest score.

(3A) A description of any bid protest related to the award of the contract, including whether the protest was resolved through litigation, withdrawal of the protest by the protestor, or voluntary corrective action by the District, and the identity of the protestor, grounds alleged in the protest and any deficiencies identified by the District as a result of the protest:

The contract is pending award upon Council approval. At this time no protests have been filed.

(4) The background and qualifications of the proposed contractor, including its organization, financial stability, personnel, and performance on past or current government or private-sector contracts with requirements similar to those of the proposed contract:

Since 1998, Fast Enterprises LLC (FAST) has worked with local, state/provincial, and national governments to implement its commercial-off-the-shelf (COTS) software to administer a wide variety of government programs. In 2000, FAST implemented its GenTax integrated tax software product for the Idaho State Tax Commission. Since then the GenTax "footprint" has grown to a total of twenty-nine U.S. states; nine U.S. local governments (including the District of Columbia); three Canadian provinces; and seven national governments. FAST has experienced rapid growth over the past 20 years and currently employs around 1,300 professionals. FAST's product development and support center is located at their Denver, Colorado headquarters. FAST Enterprises LLC has demonstrated financial stability and has received good ratings for past performance by the District.

(4A) A summary of the subcontracting plan required under D.C. Code § 2-218.01 et seq., including a certification by the District that the subcontracting plan meets the minimum requirements and the dollar volume of the portion of the contract to be subcontracted, in both total dollars and as a percentage of the total contract amount:

A partial waiver of the subcontracting requirement was approved by DSLBD. The partial waiver approval letter of the subcontracting requirement, along with the supporting subcontracting plan, is included in this Council package.

(5) Performance standards and expected outcomes of the proposed contract:

The contract shall be performed as defined in Section C of the contract.

(5A) The amount and date of any expenditure of funds by the District pursuant to the contract before its submission to the Council for approval:

There have been no expenditures to date.

(6) A certification that the proposed contract is within the appropriated budget authority for the agency for the fiscal year and is consistent with the financial plan and budget adopted in accordance with D.C. Official Code §§ 47-392.01 and 47-392.02:

The funding certification is included in this Council package.

(7) A certification that the proposed contract is legally sufficient, including whether the proposed contractor has any currently pending legal claims against the District:

Legal Sufficiency is provided in this Council package.

(8) A certification that the Citywide Clean Hands Database indicates that the proposed contractor is current with its District taxes. If the Citywide Clean Hands Database indicates that the proposed contractor is not current with its District taxes, (1) a certification that the contractor has worked out and is current with a payment schedule approved by the District or (2) a certification that the contractor will be current with its District taxes after the District recovers any outstanding amount pursuant to D.C. Official Code §2-353.01(9).

The Clean Hands compliance document is included in this Council package.

(8A) A certification that the proposed contract that it is current with its federal taxes, or has worked out and is current with a payment schedule approved by the federal government:

Fast Enterprises LLC has certified that it is current with its federal taxes. The Bidder Offeror Certification is included in the Council package.

(9) The status of the proposed contractor as a certified local, small, or disadvantaged business enterprise, as defined in the Small, Local, and Disadvantaged Business Enterprise Development and Assistance Act of 2005, effective October 20, 2005 (D.C. Law 16-33; D.C. Official Code § 2-218.01 *et seq.*):

FAST Enterprises LLC is not a Certified Business Enterprise (CBE). FAST Enterprises LLC has one (1) CBE contractor working on this contract; *Enlightened, Inc.* The CBE certification is included in the Council package.

(10) Other aspects of the proposed contract that the CPO considers significant:

None.

(11) A statement indicating whether the proposed contractor is currently debarred from providing services or goods to the District or federal government, the dates of the debarment, and the reasons for debarment:

FAST Enterprises LLC does not appear on the Federal Excluded Parties List System (EPLS) or the District Excluded Parties List.

(11A) Any determination and findings issued in relation to the contract's formation, including any made using the privatization procedures under D.C. Code § 2-352.05:

All determination and findings issued in relation to the contract formation are included in this package.

(12) Where the contract, and any amendments or modifications, if executed, will be made available online:

The contract and all amendments and modifications shall be available online at the following website address: https://dc.cobblestonesystems.com/public/

(13) Where the original solicitation, and any amendments and modifications will be made available online:

The original solicitation and any amendments and modification shall be available online at the following website address:
https://dc.cobblestonesystems.com/gateway/SolicitationPublicSearch.aspx

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