# **Intent to Award Sole Source Contracts**

Title	Intent to Award Sole Source Contract Extension-Determination and					
* .	Findings					
Notice Date	August 16, 2017					
Response Due Date	August 26, 2017					
Contract Number	CFOPD-12-C-034					
<b>Contract Description</b>	Not-for-Profit Hospital Corporation / United Medical Center					
8	Collection Services					
	Description. The Covernment of the District of Columbia (District)					
	Description: The Government of the District of Columbia (District)					
	Office of Finance and Treasury (OFT), Central Collections Unit (CCU) has an immediate need for a Contractor to provide Collection					
	Services to collect hospital bad debt self-pay accounts receivable that					
	the hospital has attempted to collect, but has been unsuccessful. These					
	accounts have been deemed uncollectible, so that the patient account					
	information can now be transmitted to a company, who will attempt to					
	collect these accounts for the hospital.					
Vendor Name	Nationwide Recovery Service, Inc.					
Procuring Agency	Office of the Chief Financial Officer, Office of Contracts					
Point of Contact	Peter Lloyd, Contract Specialist					
	peter.lloyd@dc.gov					
	202-442-6431					
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#### Government of the District of Columbia

#### Office of the Chief Financial Officer

# **Determination and Findings**

for a

#### SOLE SOURCE EXTENSION OF CONTRACT

**CONTRACT NUMBER:** 

CFOPD-12-C-034

**CONTRACTOR:** 

Nationwide Recovery Service, Inc.

**CAPTION:** 

Collection Services

PROGRAM AGENCY:

Office of Finance and Treasury, Central Collection Unit

**CONTRACTING AGENCY:** 

Office of Contracts

## 1. <u>AUTHORIZATION</u>

D.C. Official Code §2-354.04; 27 DCMR 1304, 1700, 1701 and 2005.6(b)

#### 2. MINIMUM NEED

The Government of the District of Columbia (District) Office of Finance and Treasury (OFT), Central Collections Unit (CCU) has an immediate need for a Contractor to provide Primary Collection Services to collect hospital bad debt self-pay accounts receivable that the hospital has attempted to collect, but has been unsuccessful. These accounts have been deemed uncollectible, so that the patient account information can now be transmitted to a company, who will attempt to collect these accounts for the hospital.

# 3. <u>ESTIMATED REASONABLE PRICE</u>

The estimated fair and reasonable price associated with and budgeted for the contract extension is \$96,000.00 from October 1, 2017 through September 30, 2018. The estimated price is based on projected estimates in addition to previous and/or historic costs for the period of performance and the Contractor's pricing schedule.

#### 4. FACTS WHICH JUSTIFY SOLE SOURCE PROCUREMENT

Nationwide Recovery Service, Inc. was awarded Contract No. CFOPD-12-C-034 to provide quality collection services for hospital bad debt self-pay accounts receivable. The contract term ends September 30, 2017. In preparation for a replacement contract, the Office of Finance and Treasury (OFT), Central Collections Unit (CCU) has developed requirements based on latest trends in the collection services industry. The improved requirements are being procured through a competitive process with an anticipated contract effective date no later than September 30, 2018. The OFT, CCU has a critical need for uninterrupted services due to requirements in the District of Columbia Official Code to collect delinquent accounts due to the University of the District of Columbia. Due to Nationwide Recovery Service, Inc.'s capacity for these services, a market survey was not conducted. Therefore, it is necessary to extend the contract through September 30, 2018 to allow for continuity of service and to allow time for the completion of the competitive procurement process and transition time for a new contract with modern requirements.

# 5. <u>CERTIFICATION BY AGENCY HEAD</u>

Jeffrey Barnette	Date
Treasurer and Deputy CFO	
Office of Finance and Treasury	
	he cited authority. I recommend that the
TRACERIES, ASSESSED	he cited authority. I recommend that the
source extension of this contract under the	he cited authority. I recommend that the
source extension of this contract under the	he cited authority. I recommend that the
TRACERIES, ASSESSED	

## **DETERMINATION**

Based on the above findings and in accordance with the cited authority, I hereby determine that it is not feasible or practical to invoke the competitive solicitation process under either Section 402 or 403 of the District of Columbia Procurement Practices Reform Act of 2010 (D.C. Law 18-371; D.C. Official Code § 2-354.02 or 2-354.03). Accordingly, I determine that it is in the best interest of the District and the District is justified in using the sole source method of procurement to extend the contract term beyond the total term specified in the contract, pursuant to 27 DCMR § 2005.6(b).

Dorothy B. Fortune, Esq., CPPO
Director
Office of Contracts

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		٨	CFOPD-10-C-040 - Unclaimed Property Management System - Wagers & Associates - Notice of Sole Source Extension and DF.pdf View Download	Title: Intent to Award Sole Source D&F – Unclaimed Property Management System - Document #: CFOPD-10-C-40 - Due Date: July 30, 2017 @ 5:00 pm EDT - POC: Peter Lloyd (email: peter.lloyd@dc.gov or telephone: 202-442-6431)	3623k	v. 2	Jul 20, 2017, 4:21 PM	Chrishelle Minor (OCFO)
		٨	CFOPD-11-C-013 - Preparation and Compilation of Financial Statements for 401(a), 457(b) and 529 Plans - Bert Smith & Co - Notice of Sole Source D&F.pdf View Download	Title: Intent to Award Sole Source Extension D&F – Preparation and Compilation of Financial Statements for 401(a) and 457(b) Retirement Plans 529 College Savings Plan - Document #: CFOPD-11-C-013 - Due Date: October 13, 2016 @ 3:00 pm EDT - POC: Peter Lloyd (email: peter.lloyd@dc.gov or telephone (202-442-6431)	3508k	v. 1	Oct 3, 2016, 3:21 PM	Chrishelle Minor (OCFO)
		1	CFOPD-11-C-015 - Audit of 529 Plan and Prep of OPEB Financial Statements - Regis & Associates - Notice of Sole Source D&F.pdf View Download	Title: Intent to Award Sole Source Extension D&F — Preparation and Compilation of Financial Statements for OPEB (Other Post Employment Benefits) Trust and Audit of the Financial Statements for the 529 College Savings Plan - Document #: CFOPD-11-C-015 - Due Date: October 22, 2016 @ 2:00 pm EDT - POC: Peter Lloyd (email: peter.lloyd@dc.gov or telephone (202-442-6431)	3638k	v. 1	Oct 12, 2016, 3:10 PM	Chrishelle Minor (OCFO)
		_	CFOPD-11-C-043 - Unclaimed Property Custody and Accounting servicesm - Xerox State and Local Solutions, Inc Modification 5 Sole Source DF.pdf View Download	Title: Intent to Award Sole Source Determinations and Findings – Unclaimed Property Custody and Accounting services - Document #: CFOPD- 11-C-043 - Xerox State and Local Solutions, Inc Due Date: November 7, 2016 @ 5:00 pm EST - POC: Peter Lloyd (email: peter.lloyd@dc.gov or telephone: 202-442-6431	3521k	v. 1	Oct 27, 2016, 4:57 PM	Anthony Stover (OCFO)

٨	CFOPD-11-C-043 - Unclaimed Property Custody and Accounting services - Xerox State and Local Solutions, Inc Modification 6 Sole Source DF.pdf  View Download	Title: Intent to Award Sole Source Determinations and Findings – Unclaimed Property Custody and Accounting services - Document #: CFOPD- 11-C-043 - Xerox State and Local Solutions, Inc Due Date: September 2, 2017 @ 5:00 pm EDT - POC: Peter Lloyd (email: peter.lloyd@dc.gov or telephone: 202-442-6431	3594k	v. 1	Aug 23, 2017, 4:21 PM	Chrishelle Minor (OCFO)
٨	CFOPD-12-C-012 - Audit Services for Parent Subsidiary Brother Sister Corporation Services - Notice of Sole Source DF.pdf View Download	Title: Intent to Award Sole Source Contract Extension – Determination and Findings for Audit of Parent - Subsidiary and Brother - Sister Corporations Document #: CFOPD-12-C-012 Due Date: August 3, 2017 POC: Crystal Farmer-Linder email: crystal.farmer-linder2@dc.gov Telephone: 202-442-6424	256k	v. 1	Jul 25, 2017, 3:17 PM	Chrishelle Minor (OCFO)
٨	CFOPD-12-C-015 - Lottery Draw Services - Scientific Games International Inc - Notice of Sole Source Extension and DF - Modification 9.pdf View Download	Title: Intent to Award Sole Source Contract Extension – Determination and Findings for Lottery Draw Services Document #: CFOPD-12-C-015 - Scientific Games International, Inc Due Date: September 3, 2017 POC: Peter Lloyd (email: peter.lloyd@dc.gov Telephone: 202-442-6431)	3740k	v. 1	Aug 24, 2017, 2:07 PM	Chrishelle Minor (OCFO)
٨	CFOPD-12-C-034 - Collection Services for United Medical Center - Nationwide Recovery Service, Inc Notice of Sole Source Extension and DF (2).pdf View Download	Title: Intent to Award Sole Source Determinations and Findings – United Medical Center Collection Services (primary) - Document #: CFOPD-12-C-034 - Due Date: August 26, 2017 @ 5:00 pm EDT - POC: Peter Lloyd (email: peter.lloyd@dc.gov or telephone: 202-442-6431	3571k	v. 1	Aug 16, 2017, 3:07 PM	Chrishelle Minor (OCFO)
٨	CFOPD-12-C-034 - Collection Services for United Medical Center - Nationwide Recovery Service, Inc Notice of Sole Source Extension and DF.pdf View Download	Title: Intent to Award Sole Source Determinations and Findings – United Medical Center Collection Services (primary) - Document #: CFOPD-12-C-034 - Due Date: July 1, 2017 @ 5:00 pm EDT - POC: Peter Lloyd (email:	3614k	v. 1	Jun 21, 2017, 3:06 PM	Chrishelle Minor (OCFO)

		peter.lloyd@dc.gov or telephone: 202-442-6431				
7	CFOPD-17-C-039 - 529 Post Conversion Services - Boston Financial Data Services - Notice for Sole Source DF.pdf View Download	Title: Intent to Award Sole Source DF - 529 Post Conversion Services - Boston Financial Data Services Document #: CFOPD-17-C-039 Due Date: August 24, 2017 POC: Yemarshet Kebede email: yemarshet.kebede@dc.gov Telephone: 202-727-6321	321k	v. 1	Aug 14, 2017, 11:12 AM	Chrishelle Minor (OCFO)
	DCKV-2007-C-0001 - Lockbox and Collection Services - Notice of Sole Source DF.pdf View Download	Title: Intent to Award Sole Source Contract Extension – Determination and Findings for Lock Box and Collection Services Document No.: DCKV- 07-C-0001 Due Date: May 26, 2017 POC: Carla Roane email: Carla.Roane@dc.gov Telephone: 202-442-6452	3755k	v. 1	May 16, 2017, 4:37 PM	Drakus Wiggins
	PO-GF-2010-C-1089-DJ - UDC Collection Services Secondary - Williams & Fudge Inc - D&F for Sole Source extension.pdf  View Download	Title: Intent to Award Sole Source Determinations and Findings – University of the District of Columbia Collection Services (secondary) - Document #: PO-GF-2010-C- 1089-DJ Collection Services - Due Date: July 30, 2017 @ 5:00 pm EDT - POC: Peter Lloyd (email: peter.lloyd@dc.gov or telephone: 202-442-6431	3464k	v. 3	Jul 20, 2017, 4:08 PM	Chrishelle Minor (OCFO)
1	PO-GF-2010-C-1090-DJ - UDC Universal Collection Services Primary - ConServe - Notice of Sole Source DF for Modification 13.pdf View Download	Title: Intent to Award Sole Source D&F – University of the District of Columbia Collection Services - Document #: PO-GF- 2010-C-0190-DJ - Due Date: June 11, 2016 @ 5:00 pm EDT - POC: Peter Lloyd (email: peter.lloyd@dc.gov or telephone (202-442-6431)	3401k	v. 1	Jun 1, 2017, 4:10 PM	Chrishelle Minor (OCFO)
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