		1. Co	ontract Number	Page	e of Pages		
AMENDMENT OF SOLICITATION / MODIFICATION OF CONTRACT			CF	OPD-21-C-015C	1	Attachment A	
2. Amendment/Modification Number	3. Effective Date		isition/Purchase t No		5. Solicitation Caption		
Modification No. 1	See 16 C below	Request No. Professional Staff and Support Services			Support		
6. Issued by:	Code	7. Ad	Iministered by (If	other t	han line 6)		
Office of the Chief Financial Office of Contracts	Officer						
1100 - 4 <sup>th</sup> Street, SW, Suite E	=620						
Washington, DC 20024							
8. Name and Address of Contractor code)	(No. street, city, county, state and	zip	9A. Amendm	nent of	Solicitation No.		
			9B. Dated (S	See Ite	m 11)		
vTech Solution, Inc.		- F	10A Modific	ation o	of Contract/Order No.		
1100 H Street, NW, Suite	750	>	x				
Washington, DC 20005 Attn: Emillejher Estudillo, (	Client Relationshin Spec	rialist	CFOPD-2	21-C	-015C		
202-894-8884 x241		Janst					
emillejher.e@vtechsolutio	on.com						
Code	Facility		10B. Dated (	See It	em 13) February	11, 202 <i>°</i>	1
	11. THIS ITEM ONLY APPLIES	S TO AMEI	NDMENTS OF S	OLICI	TATIONS		
The above numbered solicitation is amended as set forth in item 14. The hour and date specified for receipt of Offers is extended. is not extended. Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods: (a) By completing Items 8 and 15 and returning copies of the amendment: (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) BY separate letter or fax which includes a reference to the solicitation and amendment number. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such may be made by letter or fax, provided each letter or telegram makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.							
12. Accounting and Appropriation D			inenanen, and ie				
13.	THIS ITEM APPLIES ONLY TO IT MODIFIES THE CONTRACT						
A. This change order is iss	sued pursuant to (Specify Authori				N   I ∟IVI   14		
<ul> <li>B. The above numbered contract/order is modified to reflect the administrative changes (such as changes in paying office, appropriation data etc.) set forth in item 14, pursuant to 27 DCMR Section 3601.3.</li> </ul>							
C. This supplemental agreement is entered into pursuant to authority of:							
X D. Other (Specify type of m	nodification and authority): Section	on I.8 and 2	27 DCMR 3601.2				
E. IMPORTANT: Contractor	is not 🛛 🕅 is required to sigr	n this docur	ment and return o	one co	py to the issuing office.		
14. Description of Amendment/Modification (Organized by UCF Section headings, including solicitation/contract subject matter where feasible.)							
This Modification No. 1 adds a new professional staffing position to the subject contract, as set forth in Attachment A.							
All other terms and conditions shall remain unchanged.							
Except as provided herein, all terms and conditions of the document is referenced in Item 9A or 10A remain unchanged and in full force and effect. 15A. Name and Title of Signer (Type or print) 16A. Name of Contracting Officer							
Anisha Vataliya - President Dorothy Whisler Fortune, Esq., CPPO, Drakus Wiggins, CPPB, CF			PB, CPPO				
15B. Name of Contractor	15C. Date Signed		ict of Columbia	. 0	· ·	16C. Date	Signed
(Signature of person authoriz	08/24/2021	Culhan	hta	(Sign	ature of Contracting Officer)	August	24, 2021
		-/		Joight			

## ATTACHMENT A

1. In Section B.6, *Price Schedule*, **ADD** the price for a new position (Economic Development Financial Manager) as follows:

### **Base Year**

Contract Line-Item No. (CLIN)	Item Description		Firm Fixed Unit Price
020	[Intentionally Omitted]		
021	Economic Development Financial Manager (EDF) – Section C.5.21	Hour	\$111.10

# **Option Year One**

Contract Line-Item No. (CLIN)	Item Description		Firm Fixed Unit Price
120	[Intentionally Omitted]		
121	Economic Development Financial Manager (EDF) – Section C.5.21	Hour	\$113.10

## **Option Year Two**

Contract Line-Item No. (CLIN)	Item Description		Firm Fixed Unit Price
220	[Intentionally Omitted]		
221	Economic Development Financial Manager (EDF) – Section C.5.21	Hour	\$113.10

## **Option Year Three**

Contract Line-Item No. (CLIN)	Item Description		Firm Fixed Unit Price
320	[Intentionally Omitted]		
321	Economic Development Financial Manager (EDF) – Section C.5.21	Hour	\$115.10

#### **Option Year Four**

Contract Line-Item No. (CLIN)	Item Description		Firm Fixed Unit Price
420	[Intentionally Omitted]		
421	Economic Development Financial Manager (EDF) – Section C.5.21	Hour	\$115.10

- 2. In Section C.5, *Professional Staffing Positions*, **ADD** the following new professional staff position (Economic Development Financial Manager):
- C.5.20 [Intentionally Omitted]

## **Economic Development Finance Unit (EDF) Position**

- C.5.21 **Economic Development Financial Manager (EDF)**: The Contractor shall provide an Financial Manager as defined in this section.
- C.5.21.1 <u>Position Description</u>: The Contractor personnel shall perform the following duties and responsibilities for the Economic Development Finance Unit:
  - a. Perform the evaluation of and recommendations pertaining to requests for economic development finance subsidies.
  - b. Be a technical expert in real estate cash flow analysis, economic development analysis, and methods and systems for evaluating economic development subsidy requests.
  - c. Be a lead reviewer of tax increment financing and tax abatement analysis requests, providing financial analysis and conveying proposed recommendations on the use of these tools verbally and in writing to team members and senior staff of OCFO, the Executive and Council.

- d. Define and lead negotiation of business terms for public sector financial transactions with private sector counterparties.
- e. As needed, attend and contribute to project team and unit meetings; provide process improvement recommendations and procedures updates for the EDF unit; prepare ad-hoc analyses and reports as needed; maintain filing and record-keeping; and
- f. Perform other related duties as assigned.
- C.5.21.2 <u>Qualifications</u>: The Contractor's personnel shall, at minimum, have the following qualifications:
  - 1) <u>Experience</u>:
    - a. A minimum of ten (10) years real estate and finance work experience, preferably all or in part with one or more public sector entities.
    - b. Demonstrated technical and policy authority in the fields of real estate, economic development and finance with an understanding of financial statements and accounting principles.
    - c. Strong analytical skills in evaluating present and future financial conditions and providing recommendations; strong strategic thinking and problem-solving skill
    - d. Excellent written and verbal communications skills.
    - e. Demonstrated team leadership and project management skills.
  - 2) <u>Education</u>:

Undergraduate degree in Real Estate, Urban Planning, Public Policy, Business Administration, Finance, or related field; Masters level degree in such field strongly preferred.

- 3) <u>Technical Skills</u>:
  - a. Mastery of real estate cash flow modeling and discounted cash flow analysis.
  - b. Advanced Proficiency in Excel and other Microsoft programs (Word, Teams, Outlook, Powerpoint, SharePoint, etc.)
  - c. Proficiency in reviewing and interpreting legal documents.

[End of Attachment A (Mod 1)]