GOVERNMENT OF THE DISTRICT OF COLUMBIA OFFICE OF THE CHIEF FINANCIAL OFFICER

UPDATED DETERMINATION AND FINDINGS FOR CONTRACTOR'S RESPONSIBILITY

AGENCY: Office of Lottery and Gaming

CONTRACT NO: CFOPD-22-C-004

CONTRACTOR: Taoti Enterprises, Inc. d/b/a Taoti Creative

CAPTION: Lottery Advertising Services

1. <u>AUTHORIZATION:</u>

27 DCMR § 2200.4; PPRA § 301 (D.C. Official Code §2-353.01)

2. <u>MINIMUM REQUIREMENTS:</u>

The District of Columbia Office of the Chief Financial Officer (OCFO), on behalf of the Office of Lottery and Gaming, has a requirement for a qualified full-service agency to provide advertising and marketing services for the Lottery.

3. ESTIMATED REASONABLE COST:

The estimated contract total price is not to exceed \$13,859,400.00.

4. FINDINGS WHICH JUSTIFY CONTRACTOR'S RESPONSIBILITY:

The contractor has:

- (a) the financial resources adequate to perform the contract, evidenced by the Contractor's financial history as reported by Dun and Bradstreet Business Report dated October 27, 2021;
- (b) the ability to perform the proposed schedules, taking into consideration all existing commercial and governmental business commitments, evidenced by the Contractor's financial history as reported by Dun and Bradstreet Business Report dated October 27, 2021;
- (c) a satisfactory performance record, as depicted in their past performance evaluation provided by the Office of Lottery and Gaming on November 30, 2020 for the Contractor's work under Contract No. CFOPD-20-C-021;
- (d) a satisfactory record of integrity and business ethics, as depicted in their past performance evaluation provided by the Office of Lottery and Gaming on November 30, 2020 for the Contractor's work under Contract No. CFOPD-20-

- C-021, based on the Contractor's certification in Part 3 "Business Responsibility" of the OCFO Bidder/Offeror Certification Form;
- (e) a satisfactory record of compliance with the law, including licensing and tax laws, labor laws, civil rights laws and First Source Employment Act as evidence by the Affirmative Action Agreement approved by the Office of Human Rights (OHR) on June 21, 2021, the First Source Employment Agreement approved by the Department of Employment Services (DOES) on June 4, 2021, the active Basic Business License issued on March 12, 2018, the Clean Hands compliance on November 5, 2021, and the accepted SBE Subcontracting Plan;
- (f) the necessary organization, experience, accounting and operational controls, and technical skills, or the ability to obtain them, evidenced by the Contractor's financial history as reported by Dun and Bradstreet Business Report dated October 27, 2021;
- (g) the necessary production, construction, and technical equipment and facilities or the ability to obtain evidenced by the Contractor's financial history as reported by Dun and Bradstreet Business Report dated October 27, 2021;
- (h) not exhibited a pattern of overcharging the District based on the past performance evaluation provided by the Office of Lottery and Gaming on November 30, 2020 for the Contractor's work under Contract No. CFOPD-20-C-021;
- (i) the contractor does not have an outstanding debt with the District or Federal government in delinquent status of more than the greater of \$1,000 or 1% of the contract value, up to \$25,000 based on the Contractor certifies in Part 6, Paragraph 6.7 of its OCFO Bidder/Offeror Certification form dated April 22, 2021 and based on the Clean Hands compliance on November 5, 2021; and
- (j) the contractor is otherwise qualified and is eligible to receive an award under applicable laws and rules based on the Contractor not debarred or suspended from federal or District procurements based on a November 10, 2021 search of the federal System of Award Management (SAM) website and a October 27, 2021 search of the Office of Contracting and Procurement Excluded Parties List.

Based on the above findings, it is hereby determined that the Contractor is responsible in accordance with the applicable regulations set forth above and award of the proposed contract with Taoti Enterprises, Inc. d/b/a Taoti Creative is in the best interest of the Government of the District of Columbia.

Milmo

| 11/10/2021 | |
|------------|---------------------|
| Date | Drakus Wiggins |
| | Contracting Officer |