

**DETERMINATION AND FINDINGS  
FOR  
PRICE REASONABLENESS**

**AGENCY:** Office of the Chief Information Officer

**CONTRACT NO:** CFOPD-18-C-0198

**CONTRACTOR:** Incapsulate, LLC

**CAPTION:** Tableau Licenses

**FINDINGS**

**1. AUTHORITY**

D.C. Municipal Regulations Title 27 §3307; PPRA §419

**2. MINIMUM NEED**

The District of Columbia Office of the Chief Financial Officer (OCFO), Office of the Chief Information Officer (OCIO) is contracting to provide Termed licenses for Tableau Software.

**3. COST AND REASONABLENESS DETERMINATION:**

The estimated fair and reasonable cost to provide the required services is \$425,766.35.

Contract Specialist Reasonableness Determination:

- (a) The cost of this contract is of a type generally recognized as ordinary and necessary for the conduct of the contractor or the performance of the contract.
- (b) This contract includes the restraints or requirements imposed by generally accepted sound business practices, arms length bargaining, federal and District laws and regulations, and contract terms and specifications.
- (c) This action is an action that a prudent business person would take, considering responsibilities to the owner of the business, employees, customers, the District, and the public at large.
- (d) There are no significant deviations from the established practices of the contractor that may unjustifiably increase the contract costs.
- (e) There are no other relevant factors that should be noted at this time.

**4. JUSTIFICATION OF REASONABLENESS OF PRICE:**

The Contracting Officer has determined that the price submitted by Incapsulate, LLC is fair and reasonable based on the unit prices being in line with the independent government estimate and bids received.

**5. CERTIFICATION BY CONTRACTING SPECIALIST**

I hereby certify that to the best of my knowledge and belief, the above reasonableness findings and price analysis are true and complete and the proposed Contractor's pricing is reasonable and in the best interest of the Government.

6-5-18  
Date

Crystal Farmer-Linder  
Crystal Farmer-Linder  
Contract Specialist

**DETERMINATION**

Based on the above reasonableness findings and price analysis, it is hereby determined that the award of the proposed contract to Incapsulate, LLC is reasonable and is in the best interest of the Government of the District of Columbia.

6/8/18  
Date

Drakus Wiggins  
Drakus Wiggins, CPPB, CPPO  
Contracting Officer