

Intent to Award Sole Source Contracts

Title	Intent to Award Sole Source Contract Extension-Determination and Findings
Notice Date	September 4, 2019
Response Due Date	September 14, 2019
Contract Number	CFOPD-12-C-034
Contract Description	<p>Not-for-Profit Hospital Corporation / United Medical Center Collection Services</p> <p>Description: The Government of the District of Columbia (District), Office of Finance and Treasury (OFT), Central Collections Unit (CCU) has an immediate need for a Contractor to provide collection services to collect hospital bad debt self-pay accounts receivable that the hospital has attempted to collect, but has been unsuccessful. These accounts have been deemed uncollectible, so that the patient account information can now be transmitted to a company, who will attempt to collect these accounts for the hospital.</p>
Vendor Name	Nationwide Recovery Services
Procuring Agency	Office of the Chief Financial Officer, Office of Contracts
Point of Contact	Peter Lloyd, Contract Specialist peter.lloyd@dc.gov 202-442-6431

**Government of the District of Columbia
Office of the Chief Financial Officer
Determination and Findings
for a
SOLE SOURCE EXTENSION OF CONTRACT**

CONTRACT NUMBER: CFOPD-12-C-034
CONTRACTOR: Nationwide Recovery Service, Inc.
CAPTION: Collection Services for United Medical Center
PROGRAM AGENCY: Office of Finance and Treasury, Central Collection Unit
CONTRACTING AGENCY: Office of Contracts

1. AUTHORIZATION

D.C. Official Code §2-354.04; 27 DCMR §§ 1304, 1700, 1701 and 2005.6(b), PPRA 404

2. MINIMUM NEED

The Government of District of Columbia (District), Office of Finance and Treasury (OFT), Central Collections Unit (CCU) has immediate need for a Contractor to provide Primary Collection Services to collect medical and hospital bad debt self-pay accounts receivable that the hospital has attempted to collect, but has been unsuccessful. These accounts have been deemed uncollectible, so that the patient account information can now be transmitted to a company, who will attempt to collect these accounts for the hospital.

3. ESTIMATED REASONABLE PRICE

The estimated fair and reasonable price associated with and budgeted for the contract extension is \$100,000.00 from October 1, 2019 through September 30, 2020. The estimated price is based on projected estimates in addition to previous and/or historic costs for the period of performance and the Contractor's pricing schedule.

4. FACTS WHICH JUSTIFY SOLE SOURCE PROCUREMENT

- A. Nationwide Recovery Service, Inc. is the incumbent contractor and has satisfactorily provided the requested service for over seven (7) years under Contract No. 12-C-034. The contract was competitively awarded on August 10, 2012 to Nationwide Recovery Service, Inc. who responded to the preceding solicitation and was deemed qualified to provide all the requirements and the best value to the District. The contract term included a one (1) year base and four (4) one (1) year options. The District has extended the term of the contract through September 30, 2019.
- B. In preparation for replacement services, the OCFO awarded a replacement contract based on the latest District legislation regarding debt collections. The contract requires a period for transition of services to the enhanced requirements. The commencement of the new contract service requirements may begin October 1, 2020 due to the necessary period to transition services to the enhanced requirements. As such, the current contract is proposed to be extended for a three (3) month period, and provide the District at its sole discretion, to further extend the period of the contract for up to three (3), three (3) month optional periods. Therefore, the total extension of the contract is 12 months, in the event all options are exercised. The District has a critical need for uninterrupted services, as the contractor provides primary collections services for the University of the District of Columbia and remits the revenue directly to the District.
- C. The District requires continuity of services as the work is visible to the public and ensures District revenue for the University of the District of Columbia. The contractor is uniquely qualified with demonstrated performance and the capacity to provide immediate and consistent services; as such, a market survey was not conducted.
- D. Therefore, it is necessary for the contract to be extended from October 1, 2019 up to September 30, 2020 to allow for continuity of service and for transition of services to the enhanced requirements.

5. **CERTIFICATION BY AGENCY HEAD**

I hereby certify that the above findings are true, correct and complete.

Bruno Fernandes
D.C. Treasurer and Deputy Chief Financial Officer
Office of Finance and Treasury

Date

6. **CERTIFICATION BY CONTRACTING OFFICER**

I have reviewed the above findings and certify that they are sufficient to justify the sole source extension of this contract under the cited authority. I recommend that the Director approve the sole source extension of this contract.

Drakus Wiggins, CPPB, CPPO
Contracting Officer
Office of Contracts

Date

DETERMINATION

Based on the above findings and in accordance with the cited authority, I hereby determine that it is not feasible or practical to invoke the competitive solicitation process under either Section 402 or 403 of the District of Columbia Procurement Practices Reform Act of 2010 (D.C. Law 18-371; D.C. Official Code § 2-354.02 or 2-354.03). Accordingly, I determine that it is in the best interest of the District and the District is justified in using the sole source method of procurement to extend the contract term beyond the total term specified in the contract, pursuant to 27 DCMR § 2005.6(b).

Dorothy B. Whisler Fortune, Esq., CPPO
Director
Office of Contracts

Date

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<input type="checkbox"/>	 DCKV-2007-C-0001 - Notice of Sole Source and DF.pdf View Download	Title: Lock Box and Collection Services Document No.: DCKV-2007-C-0001 – Industrial Bank, N.A. Due Date: September 9, 2019 POC: Carla Roane email: Carla.Roane@dc.gov Telephone: 202-442-6452	191k	v. 1	Aug 30, 2019, 12:19 PM	Chrishelle Minor (OCFO)
<input type="checkbox"/>	 DF and Notice of Intent for Sole Source - Electronic Benefits Transfer Services (EBT) - eFunds Corp.pdf View Download	Title: Intent to Award Sole Source Determinations and Findings – Office of Finance and Treasury - Document #: CFOPD-11-C-040 – eFunds Corp. - Due Date: April 10, 2019 @ 5:00 pm EDT - POC: Crystal Farmer-Linder (email: crystal.farmer-linder2@dc.gov or telephone: 202-442-6424.	126k	v. 1	Apr 1, 2019, 3:32 PM	Chrishelle Minor (OCFO)
<input type="checkbox"/>	 DF and Notice of Intent for Sole Source - General Financial Advisory Svcs - PFM.pdf View Download	Title: Intent to Award Sole Source Determinations and Findings – General Financial Advisory Services - Document #: CFOPD-14-C-024A – PFM Financial Advisors, LLC - Due Date: January 25, 2019 @ 5:00 pm EDT - POC: Peter Lloyd (email: peter.lloyd@dc.gov or telephone: 202-442-6431	3308k	v. 1	Jan 15, 2019, 12:58 PM	Chrishelle Minor (OCFO)
<input type="checkbox"/>	 DF and Notice of Intent for Sole Source - General Financial Advisory Svcs - PRAG.pdf View Download	Title: Intent to Award Sole Source Determinations and Findings – General Financial Advisory Services - Document #: CFOPD-14-C-024B – Public Resources Advisory Group - Due Date: January 25, 2019 @ 5:00 pm EDT - POC: Peter Lloyd (email: peter.lloyd@dc.gov or telephone: 202-442-6431	3283k	v. 1	Jan 15, 2019, 12:58 PM	Chrishelle Minor (OCFO)
<input type="checkbox"/>	 DF and Notice of Intent for Sole Source - Hardware Services for VSI POS - CardConnect.pdf View Download	Title: Intent to Award Sole Source Determinations and Findings – Office of Finance and Treasury - Document #:	130k	v. 1	Feb 6, 2019, 4:32 PM	Chrishelle Minor (OCFO)

RK111480 – CardConnect - Due Date: February 16, 2019 @ 5:00 pm EDT - POC: Crystal Farmer-Linder (email: crystal.farmer-linder2@dc.gov or telephone: 202-442-6424.

<input type="checkbox"/>	 DF and Notice of Intent for Sole Source.pdf View Download	Title: Intent to Award Sole Source Determinations and Findings – Information Technology Support Services for the Modernized Integrated Tax System - Document #: CFOPD-14-C-036F – Advance Digital Systems, Inc. - Due Date: September 26, 2019 @ 5:00 pm EDT - POC: Peter Lloyd (email: peter.lloyd@dc.gov or telephone: 202-442-6431)	892k	v. 1	Sep 16, 2019, 4:57 PM	Drakus Wiggins
<input type="checkbox"/>	 DF for Sole Source and Intent to Award - PO-GF-2010-C-1090-DJ - Primary UDC Collection Service - ConServe.pdf View Download	Title: Intent to Award Sole Source D&F – University of the District of Columbia Collection Services - Document #: PO-GF-2010-C-0190-DJ - Due Date: September 14, 2019 @ 5:00 pm EDT - POC: Peter Lloyd (email: peter.lloyd@dc.gov or telephone 202-442-6431)	952k	v. 1	Sep 4, 2019, 12:21 PM	Chrishelle Minor (OCFO)
<input type="checkbox"/>	 DF for SS and Intent to Award - CFOPD-12-C-034 - Secondary UDC Collection Svcs - NRS.pdf View Download	Title: Intent to Award Sole Source Determinations and Findings – United Medical Center Collection Services (primary) - Document #: CFOPD-12-C-034 - Due Date: September 14, 2019 @ 5:00 pm EDT - POC: Peter Lloyd (email: peter.lloyd@dc.gov or telephone: 202-442-6431)	1159k	v. 1	Sep 4, 2019, 12:33 PM	Chrishelle Minor (OCFO)
<input type="checkbox"/>	 DF for SS and Intent to Award - PO-GF-2010-C-1089-DJ - Secondary UDC Collection Svcs - W & F.pdf View Download	Title: Intent to Award Sole Source Determinations and Findings – University of the District of Columbia Collection Services (secondary) - Document #: PO-GF-2010-C-1089-DJ Collection Services - Due Date: September 14, 2019 @ 5:00 pm EDT - POC: Peter Lloyd (email: peter.lloyd@dc.gov or telephone: 202-442-6431)	945k	v. 1	Sep 4, 2019, 12:42 PM	Chrishelle Minor (OCFO)
<input type="checkbox"/>						

 <p>Intent to Award SS & DF - 14-C-027 - Website Design Hosting & Maint - CRA Comm, LLC - Mod 7.pdf</p> <p>View Download</p>	<p>Title: Intent to Award Sole Source Determinations and Findings – Lottery Website Design, Development, Hosting and Maintenance Services - Document #: CFOPD-14-C-027 – CRA Communications, LLC - Due Date: September 28, 2019 @ 5:00 pm EDT - POC: Peter Lloyd (email: peter.lloyd@dc.gov or telephone: 202-442-6431)</p>	3187k	v. 1	Sep 18, 2019, 4:29 PM	Chrishelle Minor (OCFO)
<input type="checkbox"/>  <p>Notice of Intent to Award Sole Source and DF for Sole Source for Contract CFOPD-14-C-040.pdf</p> <p>View Download</p>	<p>Title: Intent to Award Sole Source Extension D&F – Stored Value / Gift Card Program Services - Document #: CFOPD-14-C-040 - Due Date: September 9, 2019 @ 3:00 pm EDT - POC: Peter Lloyd (email: peter.lloyd@dc.gov or telephone (202-442-6431)</p>	1056k	v. 1	Aug 30, 2019, 8:52 AM	Chrishelle Minor (OCFO)

Comments

You do not have permission to add comments.