


AMENDMENT OF SOLICITATION / MODIFICATION OF CONTRACT		1. Solicitation Number CFOPD-20-R-035		Page of Pages 1 1 (with attachments)	
2. Amendment/Modification Number Amendment No. 1	3. Effective Date See Box 16C	4. Requisition/Purchase Request No.	5. Solicitation Caption Capital Asset Management Software Solution		
6. Issued by: Office of the Chief Financial Officer (OCFO) Office of Contracts 1100 4 th Street SW Suite E620 Washington, DC 20024		7. Administered by (If other than line 6)			
8. Name and Address of Contractor (No. street, city, county, state and zip code) ALL POTENTIAL OFFERORS		X	9A. Amendment of Solicitation No. CFOPD-20-R-035		
Code _____ Facility _____			9B. Dated (See Item 11) July 31, 2020		
			10A. Modification of Contract/Order No.		
			10B. Dated (See Item 13)		
11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS					
<input checked="" type="checkbox"/> The above numbered solicitation is amended as set forth in item 14. The hour and date specified for receipt of Offers <input type="checkbox"/> is extended. <input checked="" type="checkbox"/> is not extended. Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods: (a) By completing Items 8 and 15 and returning a <u>1</u> written copy of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) BY separate letter or fax which includes a reference to the solicitation and amendment number. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such may be made by letter or fax, provided each letter or telegram makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.					
12. Accounting and Appropriation Data (If Required)					
13. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACTS/ORDERS, IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14					
A. This change order is issued pursuant to (Specify Authority):					
B. The above numbered contract/order is modified to reflect the administrative changes.					
C. This supplemental agreement is entered into pursuant to authority of:					
D. Other (Specify type of modification and authority)					
E. IMPORTANT: Contractor <input type="checkbox"/> is not <input checked="" type="checkbox"/> is required to sign this document and return 1 copy to the issuing office.					
14. Description of Amendment/Modification (Organized by UCF Section headings, including solicitation/contract subject matter where feasible.) The above referenced solicitation to provide a Capital Asset Management Software Solution is hereby amended to provide the OCFO responses to Offeror questions. (See Attachment A) ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED					
Except as provided herein, all terms and conditions of the document is referenced in Item 9A or 10A remain unchanged and in full force and effect.					
15A. Name and Title of Signer (Type or print)		16A. Name of Contracting Officer Anthony A. Stover, CPPO			
15B. Name of Contractor	15C. Date Signed	16B. District of Columbia		16C. Date Signed	
(Signature of person authorized to sign)				August 17, 2020	

Amendment 1 – Attachment A

CFOPD-20-R-035 – Capital Asset Management Software Solution

Section I: Set forth below are the District’s responses to Offeror questions:

1. **Section H.3.1** – Is the District under a current ‘COVID-19 Emergency’ that would deem the CBE requirements not necessary?

Response: The District is currently under a ‘COVID-19 Emergency’, however the CBE requirements still apply. Refer to Section H.3.16 for specific guidance regarding the CBE requirements under the COVID-19 Emergency.

2. **H.3.1(a)** – Is the 35% CBE requirement on Services dollar volume?
 - Does the 35% requirement carry through on subsequent Option Years, and Support Resourcing quotes?

Response: Unless a waiver is obtained in accordance with Section H.3.12, the 35% CBE requirement is on the total dollar volume for the contract period. This requirement applies to each subsequent option year exercised. However please see Section H.3.16 for specific guidance regarding the CBE requirements under the COVID-19 Emergency.

3. **H.3.16** – Does this section imply that if we are entering into a contract with the District under COVID-19 Emergency status, the subcontract with the small business entity must be 50%?

Response: Yes, unless a waiver is obtained in accordance with Section H.3.12.

4. **M4** – Is the application of preferences attributed to the use of a CBE in the work, a point addition to our proposal as it is an RFP, and can that point addition vary depending on CBE categories up to a maximum of 12 points? Similarly, is there a potential price reduction due to the same factors?

Response: Preference points are only applicable if the prime offeror is a CBE. There is no reduction of price for this type of solicitation (RFP).

5. In reference to Page 12, section C.4.4.B.3.e. – “The CPT shall be able to store and act upon editable “R Scripts” that can execute a modified version of the commands” – Can you please expand on what you are trying to accomplish with these scripts? How does DC plan to use these “R Scripts”?

Response: R Scripts are a way to consume large quantities of data, apply statistical computing analysis to that data to create a graphic user

interface with the data. The District has over 6,000 vehicles of varying use types with different life cycles. The District uses R Scripts to translate that data into a graphical condition report to illustrate good, fair, poor, failure. See “Appendix A’ for reporting examples.

6. In Section B.4 (Price Schedule); specifically related to software licensing, is DC Govt. seeking pricing for a perpetual software license, software as a service (SaaS), or both? For a perpetual software license, should we also include the costs for our firm to host the solution in the cloud?

Response: The District is seeking a Software-as-a-Service (SaaS) solution. Please disclose all costs related to the licenses including cost to host the solution in the cloud in your price proposal. Refer to Section II of this Amendment.

7. The scope of our proposed solution spans up to a period of five years (base year, four option years) and includes Professional/Implementation Services, Software Licenses, Software Support & Maintenance (SMA), Hosting and Additional Support Services. With regards to the CBE Subcontractor Requirements outlined in Section H.3, are the specified percentages (35% or 50%) applicable to the aggregated/total price of the entire proposed solution (over five years, covering all Services/Licenses/SMA/Hosting)? Or are these percentages specific to the Professional Services components only?

Response: See response to Question 2.

8. Given this Solicitation CFOPD-20-R-035 has been developed to provide a Software Solution for a Capital Planning Tool (CPT), and as such is heavily structured around Software Licensing and Maintenance rather than professional services, would the District of Columbia consider modifying the requirements under Section H.3.1 to base the required percentage of Small Business Enterprise (SBE) on the value of the professional services portion of the contract rather than the total dollar volume to better align to portions of the scope that can be subcontracted?

Response: This requirement is District law. Refer to Section H.3.12 regarding waiver of the subcontracting requirement.

9. Do either Small Business Enterprises (SBE) firms certified under the District of Columbia Unified Certification Program or Local Disadvantaged Business Enterprises (LDBE) certified through MWAA meet the requirements for Solicitation CFOPD-20-R-035 Section H.3.1(a) or must they be certified through the Department of Small and Local Business Development?

Response: The Small Business Enterprises (SBE) must be certified through the District’s Department of Small and Local Business Development.

10. Is the District of Columbia currently classifying this project as being under a period of COVID-19 emergency as referenced in Section H.3.1 and Section H.3.16(c)(3)?

Response: Yes.

11. The products and services that we are proposing for this response may be delivered over the course of 5 years (dates not firm). Given this, should our response be assumed to be under a COVID-19 emergency for the entirety of the project (5 years) as defined in Section H.3?

Response: It is unknown by the District how long the COVID-19 emergency will be in effect. The Offeror should respond in accordance with the requirements and terms and conditions of the solicitation.

12. Section K REPRESENTATIONS, CERTIFICATIONS AND OTHER STATEMENTS OF OFFERORS requires agreement to comply with the terms and conditions as set forth in this solicitation/contract/resultant contract, without exception. What is the process for Section K if we cannot reasonably agree to comply without any exception?

Response: The District may consider exceptions prior to an award.

13. As per C.4.4.C.3 and C.4.4.D.4 does the District of Columbia have a specific definition of "realtime integration" in terms of frequency of execution for the CPT?

Response: Realtime is defined as the CPT having the ability to update hourly and/or manually on the spot when needed.

14. Does the District of Columbia have an importance/criticality scale for the CPT requirements in Section C.4? For example: "Must Have", "Nice to Have", "Optional", "Future Requirement". We would like to understand which requirements are applicable for this initial project VS the overall software capabilities.

Response: All the items in Section C.4 are "Must Have."

15. The Capital Asset Management Software solicitation (CFOPD-20-R-035) Section L.3.2 page 67 includes two references to a commercial software product. Do these statements indicate a requirement that our offer must utilize Tableau software? If so, is the District of Columbia providing necessary licenses for Tableau to meet this requirement?

5. the Offeror's approach and methodology to perform Report Development and migration. The description shall include a sample migration plan to the Tableau software that the Offeror plans to utilize.

6. the Offeror's approach and methodology to Q/A Validation. The description shall include a draft of a plan to test the performance of the tableau components that the Offeror plan to utilize.

Response: The District of Columbia will provide the resultant Contractor with the commercial licenses for all third-party software needed to integrate with the Contractor's system.

16. 2. The CPT shall support the creation of reports using the District's Business Intelligence (BI) tools including Tableau, Cognos, MS SQL Reporting Services, Oracle Business Intelligence Publisher, Oracle Transactional Business Intelligence, Oracle Financial Reporting Studio, Oracle Narrative Reporting, Oracle Smart View Plugin, and Oracle Analytics Cloud.

Question: In what ways must our proposed CPT solution "support the creation of reports" using the software listed in D.2? Please provide one or more examples of the use cases supporting this requirement.

Response: The CPT shall have the ability to communicate with the said BI tools, which will generate reports such as the ones shown in Appendix A.

17. 4. The CPT shall have the ability to use Qlik Sense the next-generation analytics platform.

Question: In what ways must our proposed CPT "have the ability to use Qlik Sense" as referenced in D.4? Please provide one or more examples of the use cases supporting this requirement.

Response: The CPT shall have the ability to use Qlik Sense, which will communicate with BI tools mentioned in Section C.4.4(D)(2) of the RFP, to generate reports such as the ones shown in Appendix A.

18. If the required interaction between our proposed CPT and any of the commercial products listed in the RFP requires additional licensing from those vendors, will the District provision the necessary licenses or will that cost be borne by the CPT contractor?

Response: See response to Question 15.

19. Regarding the redacted proposal copy we must submit in our response: could the District please clarify if they would like redacted copies of both proposals ie. a redacted Technical Proposal *and* a redacted Price Proposal?

Response: It is the Offeror's decision to determine what information needs to be redacted in its Technical and/or Price proposal.

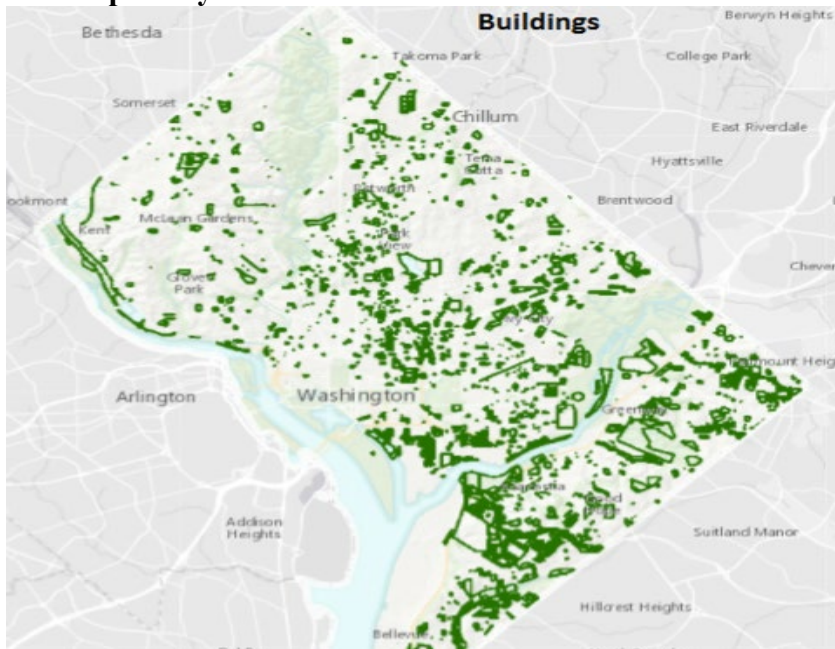
Section II: **DELETE** the first sentence of Section C.4.1 and **REPLACE** with the following:

“The Contractor shall provide a Software-as-a-Service (SaaS) Capital Planning Tool (CPT) to make data-driven decisions on planning, prioritizing and deferring capital projects.”

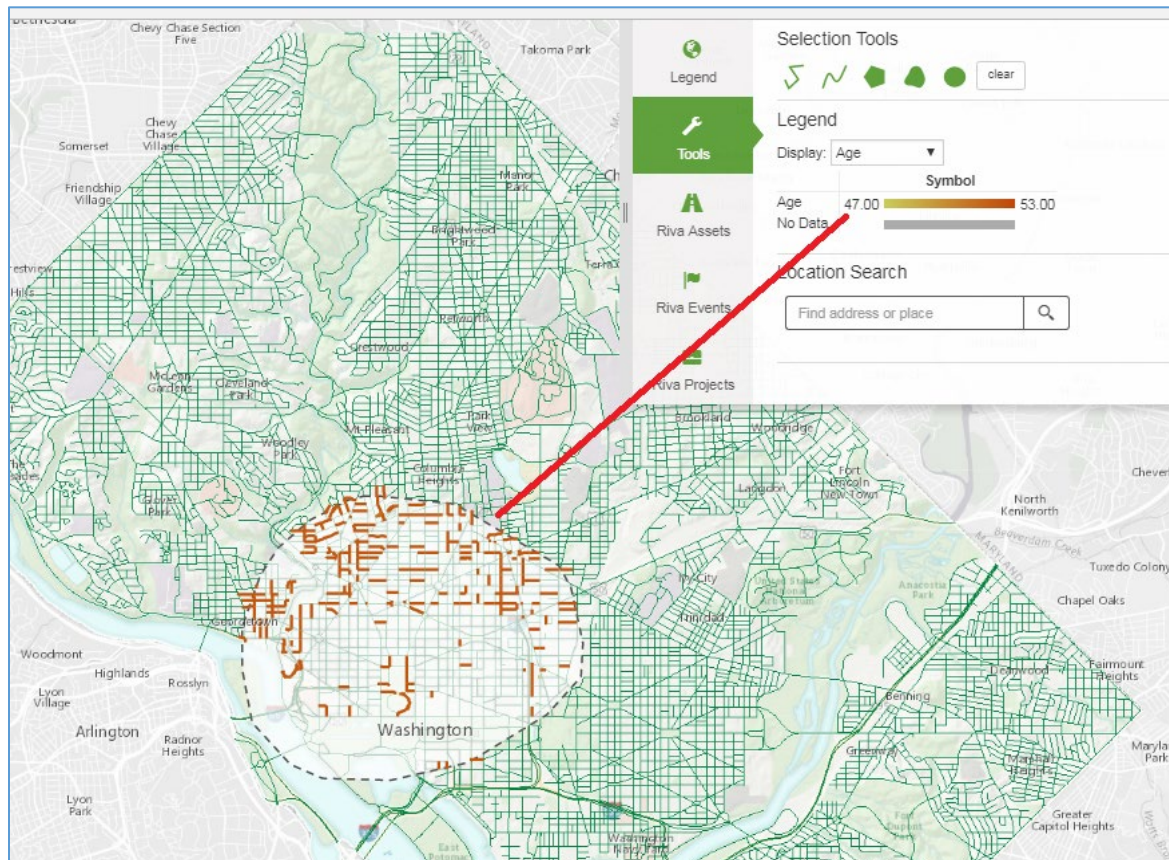
[End of Attachment A]

Appendix A

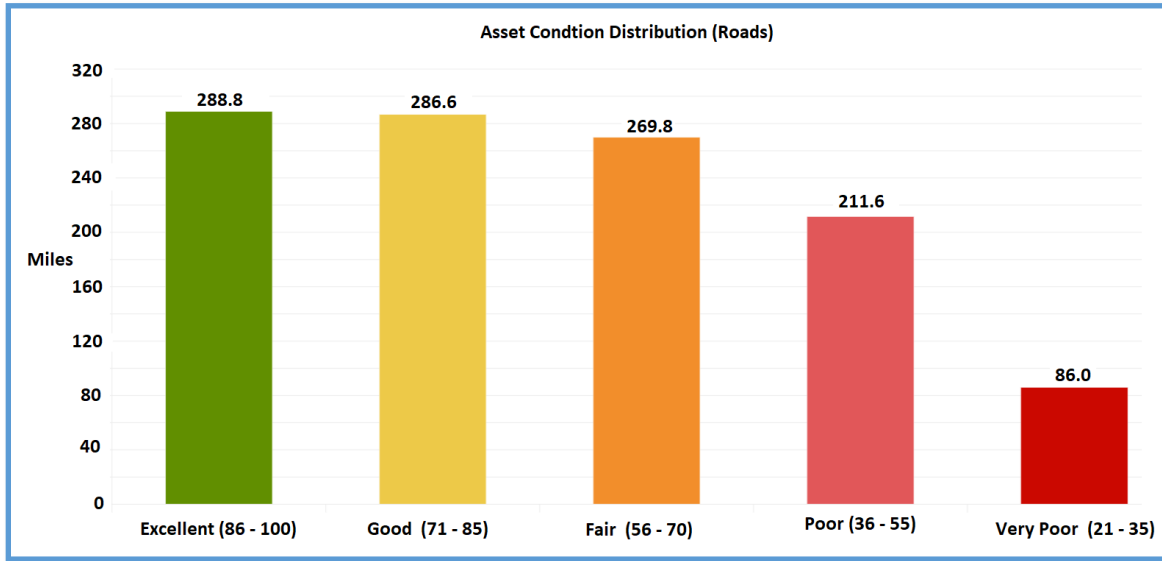
GIS Capability



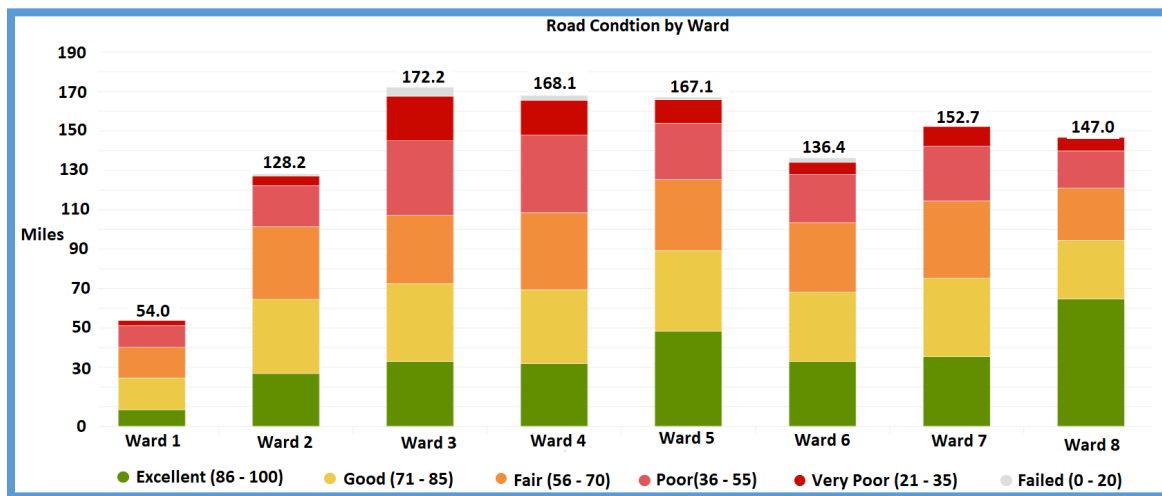
GIS data with road condition data



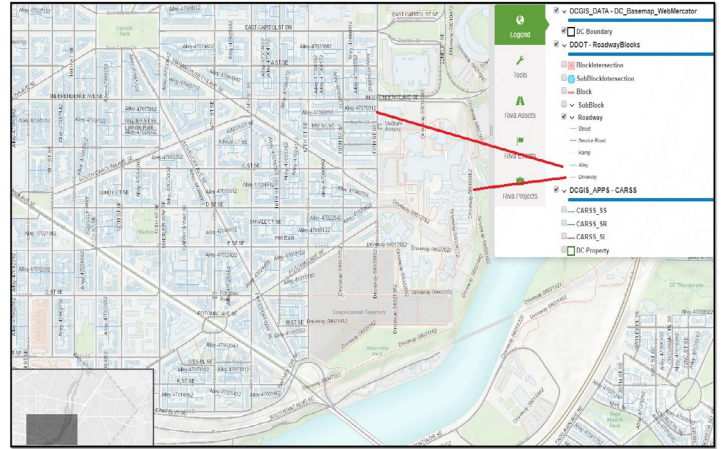
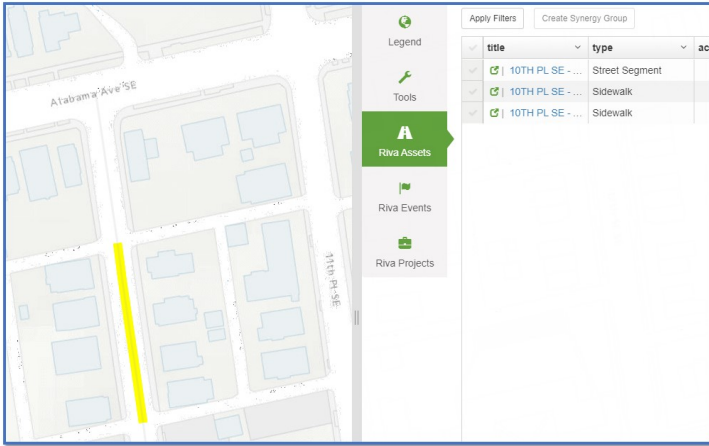
Road condition data



Road Type	Condition Average	Total Miles	Total Rehabs	Total Rehab Costs	Total Replacements	Total Replacement Costs	Total Needs	Total needs Cost
Asphalt	68.85	1,077.65	22,299.00	\$ 72,375,957	3,842	\$ 53,293,394	26,141	\$ 125,669,351
Brick	80.19	0.31	9.00	\$ 35,246	4	\$ 86,631	13	\$ 121,877
Concrete	73.02	55.91	950.00	\$ 3,118,111	154	\$ 1,469,016	1,104	\$ 4,587,127
Other	74.97	22.31	335.00	\$ 646,291	94	\$ 845,333	429	\$ 1,491,624
Unpaved	58.1	0.56	4.00	\$ 10,136	3	\$ 39,840	7	\$ 49,976
Totals	71.026	1,156.74	23,597.00	\$ 76,185,742	4,097	\$ 55,734,213	27,694	\$ 131,919,955



Road Condition data with GIS



Fleet condition turned into a graphical representation

