



Pre-Proposal Conference Agenda
Solicitation No. CFOPD-25-R-013, Banking and Lockbox Services
Thursday, October 30, 2025, 1:00 pm to 2:30 pm (local time)
Location: Microsoft Teams

1. Purpose

2. Introductions

3. District Opening Statement:

- Remarks and explanations at the conference do not qualify or amend the terms of the solicitation. Nothing stated at the pre-proposal conference shall change an RFP unless a change is made by the contracting officer by written amendment.
- The District will attempt to state and respond to questions that prospective offerors present during the conference. However, offerors must submit questions in writing in accordance with Section L.2 of the solicitation for the District to respond by written amendment. The deadline for the first set of questions is **5:00 pm on Wednesday, November 5, 2025.**
- Prospective offerors are responsible for checking the Solicitation Gateway for any amendments to the solicitation.

4. Solicitation Sections Overview

5. Vendor Questions

6. District Closing Statement

Conference adjourned

1. Summary

Meeting title	Pre-Proposal Conference for Solicitation CFOPD-25-R-013 - Banking and Lockbox Services
Registered participants	20
Canceled registrations	0

2. Participants

First Name	Last Name	Registration Email	Organization	Job title
Lisa	Montrose	lisa.montrose@pnc.com	PNC	TMO
Howard	Ives	howard.ives@pnc.com	PNC Bank	Vice President
Fred	Vosburgh	fred.vosburgh@jpmorgan.com	J.P. Morgan	Industry Executive
Gloria	Daudier	gloria.daudier@wellsfargo.com	Wells Fargo	Relationship Manager
Laura	Teter	lteter@tdec.com	TDEC	Director of Operations
Elizabeth	Waldt	ewaldt@tdec.com	The Data Entry Company (TDEC)	Proposal Coordinator
DaShawn	Simon	dashawn.simon@jpmorgan.com	JP Morgan Chase	Banker Associate
Cheryl	Whaley	whaley.cl@truist.com	Truist	Treasury Analyst
Chris	Lombardo	christopher.lombardo@truist.com	Truist Bank	Senior Vice President - Wholesale Payments
Stacy	Stoll	stacy.stoll@usbank.com	U.S. Bank	VP
Giselle	Lloyd-Leeks	giselle.lloyd-leeks@truist.com	Truist	Wholesale Payments Sales Support Manager
Bobbi	Michalowski	roberta.michalowski@usbank.com	US Bank	Relationship Manager
Kristen	Reece	kristen.reece@wellsfargo.com	Wells Fargo	Treasury Management Consultant
Steve	Marra	stephen.marra@pnc.com	PNC	SVP
				Senior Treasury Management Consultant -
John	Condon	john.condon@usbank.com	U.S. Bank	Government Banking
Dominique	Anoh	dominique.anoh@jpmchase.com	JPMorgan	Treasury Sales
Joe	PolSELLI	joseph1.polselli@citi.com	Citi	Product head
Cindy	Hammer	cindy.l.hammer@jpmorgan.com	J.P. Morgan	Client Solutions Specialist
Andy	Taylor	andy1.taylor@citi.com	Citibank	Managing Director
Jennifer	Taneco	jennifer.c.taneco@citi.com	Citibank	VP